



Letter to our non-profit and government sector leaders:

I hope that you and your loved ones are safe and healthy. During these uncertain times, we are all too aware of the multiple challenges you face. The human and financial distress that the pandemic has pressed on individuals, communities and public and non-profit organizations is unprecedented. Whether you are dealing the harsh realities that your clients or community residents face, if you are facing a budget crisis and need to plan for lost revenue, or if you lead an organization or sector that will be receiving an influx of funding to help those most impacted by COVID-19, we are here to support you in making and carrying out difficult decisions. If you need assistance completing immediate or longer term plans, understanding and responding to community needs, or other urgent needs, the JANUS team is ready to assist.

JANUS Solutions has three decades of experience and successes in providing support to community- based organizations and the government sector in thirteen states and in virtually every county in New Jersey with creative, innovative, collaborative and measurable results.

COVID-19 has created an evolving situation and we all feel our vulnerability during these challenging times as we try to serve the community and our employees in the safest and most effective ways possible. We want everyone to get through these times stronger and more resilient. So, if we can help your organization manage some of the challenges and dynamics resulting from COVID-19, please contact us. A few key areas of practice and focus include:

- Strategic leadership and management support- Our hands-on methods have proven to be helpful to numerous public and non-profit organizations in advancing their mission during times of change and uncertainty. The JANUS Solutions approach is firmly entrenched in the belief that planning is a strategy for positive change, that organizational assessment and strategic planning are



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not ends but means to meaningful change, and that strong leadership and proactive management are crucial now and in the days ahead.

- Needs Assessments and Community Mobilization - Our comprehensive framework for needs assessment is based on the philosophy that planning, allocation, and service delivery strategies should be guided by effectiveness, efficiency, and customer satisfaction as demonstrable outcomes. Our unique model integrates stakeholder voice and cold, hard facts to forge comprehensive, creative, immediate and longer-term solutions to seemingly intractable problems through collaborative systems thinking and action.
- Grant Research and Grant Writing-Determining funding opportunities and writing grant applications can be time-consuming and an area that needs focus for an organization's sustainability. Our seasoned team has vast experience with federal, state and local grants that can create new approaches for solving community issues, or attract new revenue for proven programs, initiatives and services.

We offer many more robust and comprehensive services to facilitate change, improve program management, and help build a strong framework to provide effective and needed services in the community. We understand this can be a time of uncertainty, but it can also be a time to evolve.

Please contact us if we can be of assistance @ (609) 577-2506.

Sincerely,

Thomas Blatner

JANUS Solutions
Visionary strategies. Real world results.

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